

This structure accurately captures the complexity of a **Tax and Treasury Operating Model Optimization** project, which demands deep expertise in both financial technology and global regulatory compliance—a core competency of the Big Four.

Here is the comprehensive action plan.

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## Comprehensive Action Plan: Global Tax and Treasury Operating Model Optimization

| Section        | Content                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
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| Preamble/Role  | Senior Partner, Big Four Consulting Firm. The company is a diversified technology firm with fragmented, regional treasury operations and decentralized tax compliance, leading to high foreign exchange (FX) exposure and significant risk of non-compliance with OECD BEPS regulations.                                                                                                                                                                                                        |
| Core Mandate   | Design a comprehensive 18-month action plan for the Optimization of the Global Tax and Treasury Operating Model. The plan must centralize 85% of global cash management, implement Transfer Pricing automation tools, and ensure compliance with OECD BEPS requirements (e.g., Master File, Local File).                                                                                                                                                                                        |
| Objective      | Centralize 85% of global cash balances via a new Treasury Center, reduce the global Effective Tax Rate (ETR) by 150 basis points, and achieve 100% automated BEPS documentation readiness by Month 18.                                                                                                                                                                                                                                                                                          |
| Compelling Why | The strategic imperative is Financial Efficiency and Regulatory Defense. Centralizing cash is projected to reduce FX risk by 40% and decrease interest expense via internal netting and borrowing by \$20 million annually. The automated BEPS compliance mitigates the risk of massive penalties and double taxation from tax authorities, which is a \$50-100 million exposure risk. The ETR reduction is achieved through optimized legal entity structuring and cash repatriation planning. |

| Section                           | Content                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
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| <b>Approach</b>                   | Phase 1: Current State Assessment & Best Practice Gap Analysis (Months 1-3): Assess current banking structure, FX hedging methods, transfer pricing methodologies, and BEPS documentation gaps. Phase 2: Target Model Design & Policy Harmonization (Months 4-7): Design the Target Tax and Treasury Operating Model (TOM), select the Treasury Management System (TMS) and Transfer Pricing (TP) technology, and formalize new global policies (e.g., FX exposure management). Phase 3: Technology Configuration & Deployment (Months 8-15): Implement the TMS and TP automation tools. Stand up the Cash Concentration Structure (e.g., cash pooling) and transition all core banking relationships. Phase 4: Audit & Stabilization (Months 16-18): Execute internal audit of the new TOM and controls, finalize automated TP documentation, and transition support to the internal Treasury/Tax teams. |
| <b>Organization</b>               | Treasury Committee (SteerCo): Chaired by the CFO, with CLO and Head of Tax. Meets monthly to set FX and liquidity policies. Centralized Treasury Center Staff: Highly skilled team responsible for daily global cash positioning, FX hedging, and debt management. Tax Compliance Team: Global group responsible for the automated preparation and defense of TP documentation. Key Roles: Global Head of Tax Technology, Treasury System Solution Architect.                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Processes &amp; Governance</b> | Daily Global Cash Positioning: Implement a single, automated process using the TMS to provide a real-time 3-day cash forecast across all key bank accounts, enabling 90% netting efficiency. Intercompany Loan Management Framework: Establish a legally compliant, automated process (via the TMS) for establishing, tracking, and pricing all intercompany loans at arm's length (in line with BEPS). Annual Statutory Tax Filing Process: Implement TP automation software to automatically generate the BEPS Master File and Local Files using centralized ERP data, reducing preparation time by 60%.                                                                                                                                                                                                                                                                                                |
| <b>Key Deliverables</b>           | Phase 1: Detailed Current State Assessment (Treasury/Tax), BEPS Compliance Gap Analysis Report. Phase 2: Signed-Off Target Tax/Treasury Operating Model Blueprint, Vendor Selection for TMS/TP tools, Policy Harmonization Document. Phase 3: Fully Implemented Global Cash Concentration Structure, New Intercompany Agreements (ICAs) and Loan Templates, Automated Transfer Pricing Documentation Tool Implemented. Phase 4: Treasury Control Effectiveness Report, Final BEPS Documentation Audit Package.                                                                                                                                                                                                                                                                                                                                                                                            |

| Section                                | Content                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
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| <b>Critical Risks &amp; Mitigation</b> | <p>1. Regulatory Disagreement on New TP Methodology Risk: Tax authorities challenge the new transfer pricing approach implemented via automation. Mitigation: Secure Advance Pricing Agreements (APAs) / Tax Rulings from the Top3 highest-risk tax jurisdictions before deployment of the automated TP model. 2. Failure of Bank Systems to Integrate with Treasury Technology Risk: Bank connectivity issues prevent real-time cash visibility. Mitigation: Mandate SWIFT Connectivity standards and conduct mandatory end-to-end testing with 100% of core banking partners during Phase 3, ensuring automated payment file validation. 3. Loss of Regional Expertise Risk: Centralization leads to attrition of local FX traders or tax specialists. Mitigation: Implement a Centralized Expertise Model, retaining 2 Key Regional Specialists in the Treasury Center to support local nuances and offer retention bonuses.</p> |
| <b>Change Management Plan</b>          | <p>Strategy: Emphasize the shift from "Processing to Strategy" for regional finance teams. Training: Conduct mandatory, hands-on TMS Training for Treasury Center Staff and tailored training for Regional Finance on new ICA and FX reporting requirements. Communication: CFO must host dedicated briefings for the Board and Audit Committee, focusing on the quantifiable reduction in FX risk and the legal defensibility achieved through the new automated TP framework.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| <b>Crucial Additional Element</b>      | <p>Key Controls Required for Tax Compliance: 1. Completeness of Transfer Pricing Documentation: Control ensuring that all intercompany transactions are automatically recorded and documented in the TP system (Master and Local File). 2. Accuracy of Tax Provision: Control ensuring that effective tax rate calculations are based on approved TP policies and audited financial data. 3. SoD Control: Control ensuring the separation of duties between the authority to initiate an intercompany transaction and the authority to record/document the transaction. 4. Intercompany Reconciliation Control: Daily/weekly automated reconciliation of intercompany balances to prevent misstatements and non-compliant TP outcomes.</p>                                                                                                                                                                                          |